

REF: M3283

WELL ESTABLISHED & PROFITABLE VEHICLE SERVICE & REPAIRS GARAGE – COLCHESTER, ESSEX

TURNOVER £330,000 PER ANNUM—NET £80,000

25 + YEARS ESTABLISHED

LOW RENT JUST £10,500 PER ANNUM

5 X RAMPS – FULLY FITTED WORKSHOP WITH £50,000+ OF EQUIPMENT

COLCHESTER, ESSEX - £195,000 LEASEHOLD + SAV



- TURNOVER £330,000 PER ANNUM
- RENT JUST £10,500 PER ANNUM
- NET PROFIT £80,000 PER ANNUM

- NEW 5 YEAR LEASE (1 YEAR ON EXISTING)
- RATES £800 PER ANNUM
- 2,500 SQ.FT (APPROX.)

LOCATION

Situated on a secure, gated industrial estate on the outskirts of Colchester, this site offers excellent access across Essex via the A12 and A120 corridors. The estate provides a practical, high visibility setting for motor trade operations, with easy access for customer vehicles and larger builds. The surrounding mix of commercial and light industrial occupiers ensures steady traffic throughout the day while maintaining a safe, controlled environment ideal for high value work and specialist automotive activity.

THE BUSINESS

This long established motor trade operation has been serving Colchester and the wider Essex area for over 25 years, generating a consistent £330,000 turnover with a strong £80,000 net profit from a lean five day trading week (08:00–18:00, closed weekends). Originally, the business was created by our vendor client back in 2000 specialising in high performance Japanese cars however fast forward to 2026 the business is 90% 'standard' car servicing and repairs including fault testing, diagnostics, clutches, and MOT's etc. The customer base is entirely repeat and word of mouth, with no advertising undertaken, reflecting the depth of trust and loyalty built over decades. The workshops are superbly equipped with five ramps and high quality tooling throughout, supported by a notably low £10,500 per annum rent, creating an efficient, profitable and highly sustainable trading model.

RATES

We are informed by the seller they pay: £800 per annum. *We insist all interested parties make their own enquiries regarding business and or council tax rates.

TURNOVER

We understand from our vendor client that the current turnover averages at £330,000 PER ANNUM, working on an excellent profit margin yielding a net profit of £80,000 per annum.

TRADING HOURS

Monday – Friday 0800 – 1800. Saturday & Sunday—CLOSED.

REASON FOR SALE

Retirement after 25 years.

LEASE

We understand from the owner, that the landlord will offer a BRAND NEW 5 YEAR lease (or longer is required subject to negotiation). Current rental of just £10,500 per annum.

THE PREMISES

Internally the business is well-presented and fully equipped for trade. Benefits include: owners office and reception area over looking the well fitted and maintained workshop with epoxy floor Coating, 5 x car ramps, wide range of high end equipment and tools throughout, tyre balancer, compressor, diagnostic machine, and a whole host of Associated tools, equipment and much more all worth circa £50,000—must be viewed.

STAFF

Vendor operated with help of 1 x part time staff member.

LEGAL FEES

Each party is to cover their own legal fees and 50% contribution to all landlord costs, or otherwise negotiated as part of the sale.

PRICE

We are instructed by our Vendor to offer this business for sale, AT THE PRICE OF £195,000 priced to reflect the remainder of the lease, 25 + years goodwill, and fixtures and fittings. Stock to be purchased at valuation.



*'Our **business** is selling your **business**'*

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